# ASM'S College of Commerce, Science and Information Technology Pimpri, PUNE 18

#### NOTICE

This is to inform the students from the respective classes, that it is compulsory to attend the Orientation Programme on "Soft Skills" which is scheduled on 15<sup>th</sup> July, 2017 at 11. Am to 1.00 pm, at the Auditorium hall in the college premises. Only those students from below mentioned classes may attend the seminar. The rest of the classes will continue according to the regular timings of lectures.

- S Y BCom
- FYBBA,
- SYBBA
- F Y BBA (IB)
- FYBCA
- SYBSC

Asst. Profs will have to continue their respective classes as per schedule.

Principal

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College of Commerce, Science

Information Technology

S. No. 29/1+2A, Pune-Mumbai Highway,

Pimpri, Pune-18.

#### **Profile**



#### Dnyaneshwar Prakash Jadhawar

E-mail: j.dnyan@gmail.com dnyaneshwar.jadhawar@facebook.com Mob No + 91 9657985935, 9762721704

#### Education:

M.Sc. (Communication Studies), SET, M. A.(Eng.) C.J. & C.C.C.A. from University of Pune.

#### Topics for Seminars and Workshops:

- Soft Skills (Personality development, time management, Health & Mind Management)
- 2. Communication Skills (Interview technique, Group Discussion & Presentation)
- 3. Stage Daring and Power of Public Speaking
- 4. Character Building through Theatre Technique
- 5. Development of Life Skills
- 6. Writing Skills ( Letter, Application, Resume and officials drafts)
- 7. English Grammar

#### Work Experience:

- 1 Working As lecturer in JSPM's Rajarshi Shahu College of Engg. and Polytechnic, Pune.
- 2 Conducting Communications Skills & Personality development workshop at different schools, colleges, & Companies, Maharashtra.
- 3 Presenting Special Programme called "Shodh Taryancha" (Motivational Mono-Actprogramme)
- 4) Anchoring of reality shows (Cultural, Educational, Political and Festival)
- Done script writing and voice over for Pune Antrang Programme at Doordrashan Kendra, Pune.
- 6) Worked as an interviewer for Community Radio University of Pune & Radio FTII, Pune.
- Acted in one-act-plays ( Dongra plyadun & Avaj Savalyancha) in lead role for purshotam karandak, Pune .
- 8) Performed 110 Mono-Act-Programs ("Chala Aata Cahla Lagnala Chala", "Bar Zal Bapan Shalet Ghatal")
- 9) Conducted interview of 25 Artists from different sector.
- 10) Participated in National Level Tata Jagriti Yatra in 24th dec 2010 to 11th jan 2011.
- 11) Student Representative in "Vidyarthi Sahayak Samiti, Pune"
- 12). Written Two one-act-plays
- 13) Writing for News paper and Maxine



#### AUDYOGIK SHIKSHAN MANDAL'S

(Society Regd. Number Maharashtra / 1330 / Pune 83 Public Trust No. F-2451 / Pune - 1963)

#### College of Commerce, Science & Information Technology

(ID NO. PU / PN / SC / 160 / 2001)

(Affiliated to the Savitribal Phule Pune University & Recognised by the Govt. of Maharashtra)

Sr. No. 29/1+2A, Near Sterling Honda, Pune-Numbai Highway, Pimpri, Pune 411 018. Tel: (020) 66351700

Ref. No. ASM/CSIT/

#### MEMORANDUM OF UNDERSTANDING Date:

This agreement was made on 12th July, 2017 between Mr. Dnyaneshwar Prakash Jadhawar, M.Sc. (Communication Studies), SET, M.A.(Eng) C.J. and C.C.C.A. (Punc University), Language and Soft Skills Trainer (herein after called as FIRST PARTY)

AND

College Name: ASM Group Of Institutes, Chinchwad, Pune 411019

Whereas the FIRST PARTY is a TRAINER in English Language. Soft Skills and Personality Development Training.

That the SECOND PARTY approached the FIRST PARTY for granting and Consultations of various above mentioned trainings by First Party.

#### Target Audience:

Students of Senior college from various courses:

BCom, BSc (CA), BBA(IB), BBA, and BSc(CS).

Here we will train candidates in English Language learning, Functional Grammar. Formal Writing Skills, Speaking Skills, Delivering different types of speeches. Personal Interviews, Presentation Skills, Group Discussions and Special sessions of Personal and Interpersonal Skills, Time, Resource and priority Management.

#### innermal grammar in standard English

- Parts of speech
- Clauses and phrases

- The importance of spelling.
- · Commonly misspelled was:

- arts and Types of a sentence
- grammatical requirements in correct entences
- Tips on improvement of year
- Use of dictionary and the tree
- Meanings from somest

#### Speaking Skills

- · lapats on speech i.e. Pronunciation
- Clarity and Diction (Pace and Pause)
- Voice Modulation

- Spur-of-the-moment talk .
- · Role-play and situational Stat-
- · Just a Minute

#### Special Sessions

)

- Autobiographical assessment
- · Personal and interpersonal skills
- Lime, resource and priority management
- Self-discipline
- · Institute-specific practice sessions

#### Practical Training:

#### Group Discussions

replies ranging from the general to the technical. Focus is on creative and fixed a same group behaviour: inter personal skills, Group initiative, Mock Group Discussion with he had believed with feedback session to the entire class which would also watch the had a white deciding on the group formation during the GD's, care is taken to try and give exist which we to poor communicators in the class.

#### Personal Interviews

- · Interview sessions focus on Interview tips
- · Interview attending skills, etiquette and Presentation Skills
- Mock interviews are conducted with feedback session and Lips.

#### Benefits of English Language, Soft Skills and Personality Development Training

- ability to communicate effectively with co-workers, employers, clients and customers, friends and family members: relationship enhancement
- improvement of time management, organizational skills & goal setting
- development of leadership skills to improve teamwork, creativity, efficiency & productivity
- development of presentation skills to enhance sales, project explanations, self-confidence, relationship development
- ability to recognize stress symptoms & develop stress deflecting strategies
- effective strategies for transition & change

development of leadership skills to improve teamwork, creativity, efficiency &

development of presentation skills to enhance sales, project explanations, self-confidence.

ability to recognize stress symptoms & develop stress deflecting strategies

effective strategies for transition & change

brain storming & problem solving strategies to increase creativity and collaborative

Certification: It may be mutually given by PCA and college with their respective logo

#### Terms and Conditions:

- 1. All the infrastructure facilities like Internet, Projector and Computer and board chalk etc has to be provided by the college.
- 2. Enrolled candidates has to be trained by the Trainer arranged by Mr. Jadhawar for various courses.
- 3. Duration of the courses will be mutually decided Mr. Jadhawar and college management.
- 4. Fees will depend upon the enrolment which may be mutually decided by both the parties.
- 5. Distribution of the fees will be 60: 40. (60% goes to Mr. Jadhawar and 40% goes to college.)
- 6. 50% of payment will be released at the time of agreement and 50% will be at the end of the course and certification.
- 7. Fees collection will be entirely responsibility of College Management.

8. Mr. Jadhawar will give all required placement support to college management.

Name of the Pirst Party:

Authorized Signator

Mr - Jadhawer D.P. (Name) :

Designation: Treu'n

Place:

Name of Second Party:

Authorized Signatory:

(Name): Designation:

Place:

#### WITNESSES

1. Mas. S. B. VIBHUTE. Pribute.
2. Ms. Madhnea Kulkarun Madhy
3. Mas. Smita Choudhani Truta

# ASM'S College of Commerce, Science and Information Technology Pimpri, PUNE 18

#### A REPORT

An Orientation Program on "DEVELOPING SOFT SKILLS AND PERSONALITY DEVELOPMENT" was held on Saturday, 15<sup>th</sup> July, 2017 from 11.00 am to 1.00 pm at the Auditorium in the college premises. Dignitaries Dr. K M. Jadhav Principal of CSIT, Dr. Sudhakar Bokephode Director of IPS and Dr. Patil sir were present to grace the function. The Speaker, Mr. Dnyaneshwar Prakash Jadhawar was felicitated by Dr. Bokephode. Students from first year and second year classes of BBA (CA), BBA, BBA(IB), BCom BSc(CS) were present in large numbers. Dr. Jadhav Sir spoke on the importance of Soft Skills and Communication skills which has to be acquired by students in building of their career. Mr. D P. Jadhawar explained his points with help of slide presentation and interacted with the students. Students gained more information about Communication skills and Personality Development. The programme was well-ended with Vote of Thanks presented by faculty member Mrs. Vibhute.

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Principal
College of Commerce, Science &
Information Technology
S. No. 28/1+2A, Pune-Mumbei Highway,
Pinert, Pune-18,

# ASM'S College of Commerce, Science and Information Technology Pimpri, Pune – 18

# A Report on Adhoc course on Language, Soft Skills and Personality Development

A Valedictory function was conducted on "Language, Soft skills and Personality Development" Programme at Seminar Hall on Friday, 1" September, 2017. Dr. Ashok Thorat, Director of Institute of Advanced English Studies, was the Chief Guest of the function. Other dignitaries Dr. Nivrutti Namdeo Patil, Retired Vice-Principal, A. T. College, Bhor, Pune, Dr. Sudhakar Bokephode, Director of IPS, Dr. K. M. Jadhav Principal of ASM's CSIT college and Dr. Patil, IPS, Mr. Dnyaneshwar Jadhawar (MSc Communication Skills) Language Trainer, were present at the function. It began at 11.00 am welcoming all Dignitaries and Felicitation was done. Dr. Jadhav gave a welcome address to the gathering. Then there was performance (skit), speeches and feedback from students and presentation skills by students. Dr. Ashok Thorat sir. delivered a talk on Communication skills development and Management in Corporate and Organisations. He spoke on importance of 6 Cs for leading a successful life. He spoke on Importance of soft skills along with acquiring hard skills. The programme came to an end after the Certificates were given away to deserving students at the hands of Chief Guest. Vote of Thanks was proposed by Mrs. Vibhute, Faculty at CSIT, ASM Institute.

> Co-ordinator Mrs. S. B. Vibhute Faculty(English) ASM's CSIT College

Principal

College of Commerce, Science & Information Technology

S. No. 29/1+2A, Pune-Mumbal Highway,

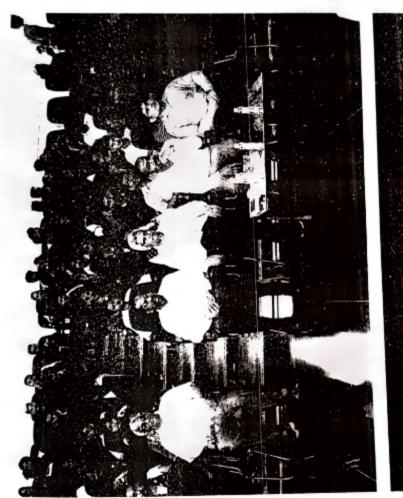
Pimpri, Pune - 18.

# ASM's College of Commerce, Science and Information Technology

Pimpri, PUNE-18

Ad hoc Course in Soft Skills and Personality Development - July/August 2017

SNO	NAME OF THE STUDENT	CLASS	ROLL	CONTACT	U/A	DATEMONTH
3.00	NAME OF THE STOREST	CLASS	NO.	NO.		
	Akash Laigude	<b>БУВВА (ІВ)</b>	4201	7276347144		
	Mayur Gahil	<b>ГҮВВА (ІВ)</b>	4212	7757918339		
· · ·	Ajay Thule	FYBBA (IB)	4220	8805196624		
	Paresh Biswas	FYBBA (IB)	4258	7588992229		
S	Ashutosh Mode	FYBBA (IB)		8830321949		
	Prajwal Petkar	FYBBA (IB)	4245	8698635113		
7 R	Rahul Mandal			7588324616		
8 0	Omckhar Tambhe	FYBBA (IB)	4209	8446504548		
	Shubham Bendre	FYBBA (IB)	4226	8308469701		
10 N	Mayuresh Mahale	FYBBA (IB)	4202	8805506103		
11 K	Kartik Jadhav	FYBBA (IB)	4249	9527643799		
	Mahadevi Deshmukh	FYBCA	3262	9405749345		
13 N	Nisha Wagh	FYBCA	3224	8698267004		
	Shubhangi Kumbhar	FYBCA	3205	9096201281		
15 St	Subhan Shaikh	SYBSC (CS)	3938	9273439493		
16 Y	Yash Kantode	SYBSC(CS)	3965	8390626927		
17 A	Amina Khan	SYBSC(CS)	3906	7040175733		
18 M	Mohini Awad	SYBSC(CS)	3936	8007771164		
19 Sn	Snehal Bhosle	SYBSC(CS)		9922613628		
20 At	Atish Kore	SYBSC(CS)	3964	9665777950		
21 Po	Pooja Mali	SYBSC(CS)		8855034619		
22 Sh	Shreyas Patil	SYBSC(CS)	3909	8698330488		
23 Bh	Bhavesh Rathod	SYBSC(CS)	3912	9028864635		
24 Sh	Shardul Ghogale	FYBBA(IB)		9096962177		
25 Zi	Ziya A. Shaikh	FYBBA(IB)		9657702667		
26 Bh	Bhagyashri Jadhav	FYBBA(IB)		8805972900		
27 Pra	Prasad Ahirrao	FYBBA(IB)		774488233		
28 Ga	Gaurav Pawar	FYBBA(IB)		9146455282		
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#### AUDYOGIK SHIKSHAN MANDAL'S

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E-mail: csit@asmedu.org Website: www.csitpune.org

Ref. No. ASM/CSIT/

Date

#### An Invitation

20 6 2 200

To, Dr. Ashok Thorat Director, IASE Aundh, Pune

We are glad to cordially invite you to the Academic Programme on "Communication Skills, Soft Skills and Personality Development" as Chief Guest of the function. This programme is scheduled on 31<sup>st</sup> August, 2017 from 11.00 am to 1.00 pm. We would be honoured if you consider granting us your presence.

We are looking forward for your gracious presence.

The Principal

Thank

CSI Cellege of Commerce, Science

Information Technology

S. No. 29/1+2A, Pune-Mumbai Highway,

Pimpri, Pune - 18.

## A Report on Adhoc course on Language, Soft Skills and Personality Development

A Valedictory function was conducted on "Language, Soft skills and Personality Development" Programme at Seminar Hall in ASM's College of Commerce, Science, and Information Technology, Pimpri, Pune, on Friday,  $\mathbf{1}^{\mathrm{sc}}$ September, 2017 at 11.00 am. Dr. Ashok Thorat, Director of Institute of Advanced English Studies, was the Chief Guest of the function. Other dignitaries Dr. Nivrutti Namdeo Patil, Retired Vice-Principal, A. T. College, Bhor, Pune, Dr. Sudhakar Bokephode, Director of IPS, Dr. K. M. Jadhav Principal of ASM's CSIT college and Dr. Patil, IPS, Mr. Dnyaneshwar Jadhawar (MSc Communication Skills) Language Trainer, were present at the function. Dr. Jadhav gave a welcome address to the gathering. Then there were performances (skit), speeches and feedback from students and presentation skills by students. Dr. Ashok Thorat , Founder-Director of Institute of Advanced English Studies, Pune, delivered a talk on Communication skills development and Management in Corporate and Industrial Organisations. He spoke on importance of 6 Cs for leading a successful life. These are Character, Communication, Commitment, Creativity, Connectivity and the last one coined by him that is "Courage". He spoke on Importance of soft skills along with acquiring hard skills through regular academic performance in student's life. He spoke about role of Man's character in developing his personality. He said there are three kinds of person, the one who makes things happen. The second category belongs to one who observes the things happening and the third category is the one who wonders what's happening. He does not participate in the happenings. He gave an example of IIM, Gujarat, IIT and other management Institutes. He advised students to think and act independently while taking decisions in one's life and in one's profession. He said that one should follow our own intuition and lead a disciplined life. Lastly, Vote of Thanks was proposed by the Co-ordinator Mrs. S. B. Vibhute, Faculty at CSIT, ASM Group of Institutes. Informatio

Principal

College of Commerce, Science

Information Technology

S. No. 29/1+2A, Pune-Mumbai Highway,

Pimpri, Pune - 18.

#### Soft Skills Programme

Name of Trainer: - Mr. Jadhawar D.P.

Course: Language & Soft Skills Programme

Email: <u>i.dnyan@gamil.com</u>, Mobile: 9657985935, 9762721704

Soft Skills Programme is aimed to increase Employability of the Students. The programme includes:

- Functional grammar in Standard English
- Formal writing Skills
- Speaking skills
- Delivering Different types of speeches
- Personal Interviews
- Group Discussion
- Autobiographical assessment
- Personal and interpersonal skills
- Time, resource and priority management
- Self-discipline

#### Functional grammar in standard English

- Parts of speech
- Clauses and phrases
- · Parts and Types of a sentence
- Tenses
- Grammatical requirements in correct sentences
- · The importance of spelling
- Commonly misspelled words
- Tips on improvement of vocabulary
- Use of dictionary and the thesaurus
- Meanings from context

#### Formal writing Skills

- Paragraph Writing
  - Essay Writing
  - Application & Resume.
- Business correspondence: Enquiry, order, complaint & adjustment letter.
- Report writing: Accident report, fall in production, investigation report.

## Speaking Skills

- Inputs on speech i.e. Pronunciation
- Clarity and Diction (Pace and Pause)
- Voice Modulation

- Spur-of-the-moment talks
- Role-play and situational Skits
- · Just a Minute

## Delivering Different types of speeches

- · Welcome, Introducing Speech,
- · Vote of Thanks
- subject oriented speech

#### Personal Interviews

- Interview sessions focus on Interview tips
- · Interview attending skills, etiquette and Presentation Skills
- · Mock interviews are conducted with feedback session and Tips

#### **Group Discussions**

Training on Group Discussions is based on Situation Reaction, Group Tasks on a variety of topics ranging from the general to the technical. Focus is on creative and logical thinking, group behaviour; inter personal skills, Group initiative, Mock Group Discussions will be followed with feedback session to the entire class which would also watch the GD. While deciding on the group formation during the GD's, care is taken to try and give extra attention to poor communicators in the class.

#### **Special Sessions**

- Autobiographical assessment
- Personal and interpersonal skills
- Time, resource and priority management
- Self-discipline



#### **AUDYOGIK SHIKSHAN MANDAL'S**

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Ref. No. ASM/CSIT/

Date:

#### An Invitation

26 Aug. .. 1, 2017

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We are looking forward for your gracious presence.

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CSIT COMPERE Commerce, Science

Information Technology

S. No. 29/1+2A, Pune-Mumbai Highway,

Pimpri, Pune - 18.

## ASM'S College of Commerce, Science and Information Technology

#### Pimpri, Pune - 18

#### A Report

Date:

Thursday, 10th August, 2017

Time:

1.00 pm to 3.30 pm

Place:

Auditorium Hall in the college premises

Seminar Topic: Business Analytics

Speaker: Ms. Sheetal Soni

0

Profile: Country Channel Manager, IBM India Pvt Ltd., Haryana, India

#### Details of Seminar:

Technology usage in Business. Important features were discussed like Cloud Computing, Real Time Sensor data, Growth of social media, Sensor enabled cars and vehicles, Applications of Technology like Ola cab, Adhar pan card plus Bank accounts link, Online shopping in rural and Urban areas etc.

Importance of Business Analytics to Business. Business Analytics helps to grab the opportunities and formulate Strategies. Business Analytics helps to reach the target markets.

Principal **CSIT College** 

Principal College of Commerce, Science & Information Technology S. No. 29/1+2A, Pune-Mumbai Highway, Pimpri, Pune-18



#### SheetalSoni

## Country Channel Manager, IBM India Pvt Ltd

#### IBM India Pvt Ltd., Wadia College

Gurgaon, Haryana, India.

Over 13 years experience in overseeing Business Operations, Strategy Planning, Marketing/Business Development, People Management and Product Management which requires deep-understanding of critical business drivers. Currently designated as a Product Head for one portfolio at Head Office with NIIT Ltd. Demonstrated skills in leading and managing large talented teams coupled with exceptional communication abilities. Proficiency in Operation Management and good understanding of key aspects of Sales and Marketing in a Own Centre setup. Deftness in establishing a reliable and Profit Centres thereby enhancing market reach and penetration for business excellence. Proven interpersonal skills with cross-cultural sensitivity in managing diverse and multicultural teams across locations.

Specialties: Sales and Operations, Product Management





## 국제마인드교육원

#### INTERNATIONAL MIND EDUCATION INSTITUTE

22nd August '17

Subject: Proposal to conduct Mind Education Program in your institute

Dear & Esteemed,

Greetings from International Youth Fellowship (IYF)! International Youth Fellowship is the World's largest youth Organization dedicated to the intellectual and emotional growth of young people around the world. IYF is on a mission to raise dynamic leaders of next generation who think beyond the cultural, language and regional difference to build a strong and healthy society. IYF is in 92 countries involving 2 Million Youth annually.

International Mind Education Institute (IMEI) founded by IYF has already been working in more than 85 center's around the world with the objective of moulding clean mind-sets in individuals. In an increasingly globalised world, to stay ahead of competition and succeed, mere knowledge and skill no more suffices. The IMEI Mind Education Program aims at creating global leaders in every field who possess the special wisdom that others do not have thereby making them singular individuals who will be much in demand internationally. We wish to mould such leaders who possess the mind-set of 'You First' instead of 'Me First'.

In every field whether it be Education, IT, Medicine, Law Enforcement etc. such leaders are direly needed. This is why the IMEI through mind education lectures educates the hearts of people to learn the value of self control and happiness, creating a much better environment in the class or workplace and building leaders with bright & clean hearts.

To introduce IMEI to you we would like to conduct a workshop in your institute. Mentioned below are the details of the event in brief. I have attached the detailed schedule. The charges for the workshop are Rs. 20000 but since this is the first time we are holding such a workshop in your institute we would change a nominal fee of Rs. 50 per attendee.

#### **Details of the Mind Education Program:**

Date: To be confirmed 26 81 2017

Duration: 3 hours

Topic: Importance and Necessities of Mind Education

Activity: Mind Recreation Program
Audience: Students & Faculty Members

Strength: 100 attendees

Participating in the said lecture would broaden the horizons of the participants which is our precious hope for the future. I hope you can join hands with us in our endeavour to change the mind-set of the present generation for a better tomorrow. Awaiting your positive response.

ok yn

Yours Sincerely,

Min Woo Seo

Director - IMEI Pune

Ph. No: 020-27206818/+91 9823091730

Office Address: J2 Row House, Park Royale, Pimple Saudagar, Pune 411017

Email: imei.pune@hotmail.com

#### ASM'S CSIT COLLEGE

#### PIMPRI, PUNE

## Training Session on Mind Education by IMEI

Date: 28th August, 2017

Time: 11.00 a.m. to 2.15p.m.

A very insightful training session by International Mind Education Institute (IMEI) is organized on 28<sup>th</sup> August, 2017, Monday at 11.00 a.m. to 2.15p.m. in ASM'S CSIT College, Pimpri, Pune.

The Director of IMEI Ha Mina and Deputy Director Pratik Shirke held two sessions in which they motivated students of CSIT. Principal Dr. K.M. Jadhav felicitated and welcomed the guests.

Mina Ha, Director IMEI in her session told that they organize Mind Education Program for students, teachers, professors, soldiers etc. there are many problems in society like alcohol, drugs suicide, drugs, divorce and so on. Many stu8dents are addicted to the gaming. These problems can be solved by Mind Education and Mind training in which positive attitude plays vital role. For problem free life and happy life we can train our mind. We can design our mind to face problems of life with positive attitude. According to Meena Ha, our thinking leads to our life. Most of the people want to challenge their minds but they can't, it is possible with the height of mind training.

Meanwhile they have also organized different games and divided students into different groups. The games were based on challenge, connect, thinking, self-control and listening.

In second session Shirke Sir talked about the levels of the mind i.e.

- 5- Abnormal Mind, which forces human beings to smoke, drink, drug, gaming etc.
- 4- Minds following the desires of flesh (Eating, sleeping, sex etc.)
- 3- Ordinary Mind (Mind dedicated to reality)
- 2-Successful Mind, mind which overcomes limits and challenge
- 1- The Best Mind (Successful and Happy)

He told that curiosity directs mind to do something and always directs to challenge our life. Prof. Anjum Khan did the comparing of the program as well as proposed vote of thanks.

Principal
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S. No. 28/1+2A, Pune-Mumbai Highway,
Pimpri, Pune-18.

ASMS Page No. college of commerce, science and Information Technology seminar - 28/8/2017 2190 class 20me all Idean FYB.com Asif Khao Abdul Awwgl. T. Siddig, ui Aucust F.Y.B. COM Fry. B. Com Idas Guerallaous - Z802 V. BBA Kinun (houghton Sundalow Tresain F.Y. B.B.A Spublica Tiwasa Amar Rat FY BBA Amid Shidak F.7 . B. Com Suppel D. Sahcs Fy. Brom Barewade Pradnya Nasawade Y Bcom Rajshree Bhati Zaurabh Jadhqu FJ BBA F.Y. BB.A. Rakesh Beldar IndraBrakash Prajulati F.Y. BBA. Pahmos F.Y BBA Withal Ratesh Shipphore Vighel Ashole Sherneride Fry BBA Pagasa FY BBA Planau Sachder fair. FY BBA Amit Gupta BBA · EZ Kalkatte Sovind FY.BBA Shusham Tumar FYBBA. Hodbay Rikbye. FYBBA Vishwaleet goud. And Kymar Cooud FY BBB Avanish shrivastav FYBBA FYBBP Rohal Salvi FYBBALDS. Ars'lend Atlan pell FYBBA OMKAR SHETWAL CY BBA Raviry SURVE

# Information Technology seminar - 28/8/2017

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#### ASM'S College of Commerce, Science & Information Technology

#### NOTICE

A Seminar is organised on 14th November, 2017 at mini- auditorium hall in college premises from 11.am to 1.00 pm. A lecture and workshop is conducted by Ayurvedic Institute, SPPU University, Pune with an aim to create awareness of effects of Diabetes on our life style and the preventive measures to be taken.

All staff and students are requested to assemble at the Seminar.

Principal

्रेः llege of Commerce, Science & fulormation Technology

S. No. 29/1+2A, Func-Mumbal Highway,

mpri, Pune - 18.

## ASM'S College of Commerce, Science and Information Technology Pimpri, Pune – 18

#### A Report

Date:

14th November, 2017

Time:

11.00 am to 1.00 pm

Place:

Auditorium Hall in the college premises

Seminar Topic: A Lecture on World Diabetic Day

Speakers: Dr. Chandrashekhar Thite, Dr. Uday Joshi,

Dr. Dipti Dharamali, Dr. Nilesh Shirke

#### Details of Seminar:

A lecture was conducted by the Ayurvedic Institute, Savitribhai Phule University, with an aim to create an awareness of effects of Diabetes on our health and preventive measures to be taken. A camp was also held to diagnose a person's blood sugar level and health fitness in the college.

CSIT

College of Commerce, Science Principal S. No. 28/1+2A, Pune Mumbai Highway. Information Technology



#### ASM'S

## College of Commerce, Science & Information Technology, Pimpri, pune-18

#### Seminar Summary Report

Program Name: Seminar on "Youth Insperator Network"

Venue: CSIT Auditorium

Date: 22/11/17

Time: 10 am to 11 am

Audience: M.C.A. (Science), M.C.A (Commerce), M.Sc (CS), BSc (CS), B.B.A, B.B.A (CA/IB) B.Com students and Faculties

A Seminar on "Youth Inspirator Network" for all CSIT students and Faculty was organized by the ASM's College of Commerce, Science and Information Technology.

The session was started at 10:00 am by welcoming of Miss Snehal Khanodkar (Coordinator of YIN in Sakal Group Media) resource person, by Dr.K.M.Jadhav Principal.

Mrs. Ujwala M.Falak Faculty from CSIT has introduced the guest speaker Miss Snehal Khanodkar. In her session she enlightened the core concept Youth Inspirator Network (YIN) and provides the detailed information about YIN.

Principal
College of Commerce, Science &
Information Technology
S. No 29/1+2A, Pune-Mumbai Highway
Pimori, Pune-18



#### ASM'S

# COLLEGE OF COMMERCE, SCIENCE AND INFORMATION TECHNOLOGY, PIMPRI, PUNE-18.

#### ATTENDENCE SHEET

Guest Lecture on - Youth Inspirator N/w.

Date: 22/11/17

Time: 10.am-11am

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#### ASM'S College of Commerce, Science and Information Technology

#### Pimpri, Pune - 18

#### ROTARY CLUB (INTERACT CLUB)

#### Report

Date

: 14th December, 2017

Place

: At the Auditorium Hall in the college premise

Time

: 11.00 am to 1.00 pm

Title

: Stress Management and Personality Development

Speakers

: Mr. Narayan, Mr. Saurabh Sharma

President

(Pimpri club)

: Mr. Bimal Ravat

Interact club

President

: Nayan Tiwari (student)

Secretary

: Aishwarya Mannadiar (student)

#### Details :

Principal of College of Commerce, Science and Information Technology Dr. K M Jadhav sir felicitated the dignitaries of the Rotary Club at the Interact club and gave a welcome speech. Mr. Narayan sir spoke about learning process in our life. Mr. Saurabh spoke about personality development, body language and communication skills and various other topics. He conveyed about practical knowledge in corporate areas too. Mrs. Vibha madam Rotary club and Rotary motto ie., Rotary Youth Exchange and Polio. Ms. Nayan Tiwari gave vote of thanks at the end of the function.

Princip

Principal

College of Commerce, Science &

Information Technology

S. No. 29/1+2A, Pune-Mumbai Highway,

Eimpri, Pune - 18.





#### ASM's

# College Of Commerce ,Science & Information <u>Technology,Pimpri-18</u>

#### Seminar Report

Date

: 15/12/2017

Time

: 11:00 am to 1:00 pm

Place

: ASM Auditorium

Topic

: Buyer's Behavior and Market Segmentation

Key Speaker

: Shashi Shankar(B com, M com, PGDF, MBA finance) Manager

Operation at Syntel

Stream

: BBA ,BBA IB , B com

The Seminar on "Buyer's Behavior and Market Segmentation" was organized for the students of ASM's College of Commerce Science Information Technology .The Seminar was for the students of BBA , BBA IB, B com.

The Speaker Mr Shashi Shankar having 12 years experience shared his views about Industry and market with our students. The following key points were covered in the seminar

- Financial Marketing
- Buyer's Behavior
- Buyers Decision Making Process
- Buying Roles
- Factors Affecting Buying Behavior
- Market, Marketing, Marketing Mix
- Market Segmentation

#### ASM's

# College Of Commerce , Science & Information <u>Technology</u>, Pimpri-18

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- Buyer's Behavior
- Buyers Decision Making Process
- Buying Roles
- Factors Affecting Buying Behavior
- Market, Marketing, Marketing Mix
- Market Segmentation

- Types of Market Segmentation
- Characteristics of Market Segmentation

Along with the above key topics the speaker also gave live examples for every concept. This lecture proved very fruitful to our students.

Principal College of Commerce, Science & Information Technology S. No. 29/1+2A, Pune-Mumbai Highway, Pimpri, Pune - 18.





(Society Regid, Number Maharashtra / 1330 / Pune 83 Public Trust No. F-2451 / Pune - 1983) College of Commerce, Science & Information Technology

(Affiliated to the Savitribai Phule Pune University & Recognised by the Govt. of Maharashtra)

Sr No 2014 Co. 10 No. PU / PN / SC / 160 / 2001) Sr. No. 29/1+2A, Near Sterling Honda, Pune-Mumbai Highway,

Pimpri, Pune 411 018. Tel : (020) 66351700

Ref. No. ASM/CSIT/ 89/08/2017-18. E-mail: csit@asmedu.org Website: www.csitpune.org



Date: 15 12/2017

Mr.Shashi Shankar Syntel company Talawade, pune

Dear Sir,

We would like to thank you for taking a lecture in our college. It was most interesting and useful topic for student.

We belive that knowledge which you shared will help immensely in development of our student Again thank you we hop to see you again soon. Very truly yours

Principal

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## Seminar Report

Date : 28/12/2017

Time 10:30 am to 2:00 pm

Place ASM Auditorium

Topic Program Your Wind - by Ryonotism

Key Spenker Prachest Newbach Gallwad Hypnotist & Life

Coach/Motivational Speaker

Stream BCA, BSC, MSC, BBA, BBAIB, BCOM

The Seminar on "Program Your Mind -by Hypnotism" was organized for the students of ASM's College of Commerce Science Information Technology. The Seminar was for the students of BCA, BSC, MSC, BBA, BBA, BCOM.

Hypnotherapy has been recognized by W.H.O. & is considered as the most effective technique for mind programming. Unleash the power of your subconscious mind to achieve the thoughest goal.

The Speaker Prasheek Galkwad having 5 years of experience of his own and he is a Hypnotist, Life Management Coach, Motivational Speaker, Corporate Trainer & Counselor. He is The Chair Managing Director of Lessons of Life(LOL). The following key points were covered in the seminar with our students.

- For Students-Increase Concentration, Easy Recalling, Stress Free Exams.
- For Faculty- Psychosomatic Disorders like B.P., Allergies, Sleeping Disorder, Migraine.
- Programming Your Mind for Positive Thinking, Anger Management, Stress Management, Anxiety Control.
- Developing Extra Curricular Talent(Public Speaking, Dance, Singing.)
- De-addiction(Smoking, Alcohol, Drugs)

This lecture proved very fruitful to our students.



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College of Sammarce, Science & Information Technology
& No. 28/1+2A, Pune Mumbai Highway, Preport 18

### ASM'S

# COLLEGE OF COMMERCE, SCIENCE AND INFORMATION TECHNOLOGY, PIMPRI, PUNE-18.

## ATTENDENCE SHEET

Guest Lecture on - Program Your Mind - by Hypnotism

Date: 28/12/17

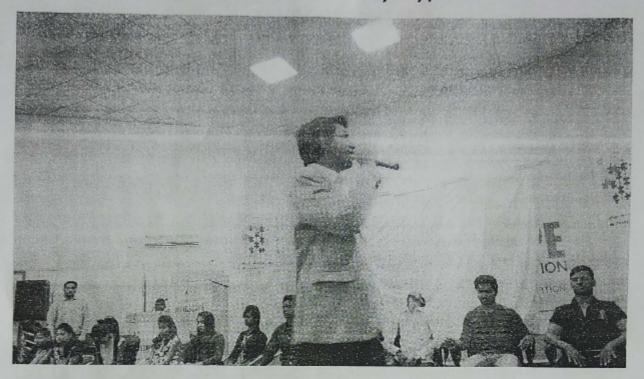
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Principal Consmerce, Science & College of Consmerce, Science & S. No. 28/1+2A, Pune-Mumbal Highway, Pune-18.

# Program Your Mind -By Hypnotism

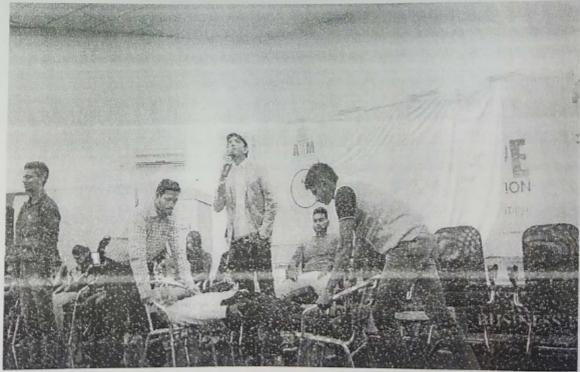






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Pimpri, Pune-18.







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### Report on Carrier Guidance Activity.

Sr. No	Topic	Chief Speaker	Time 14/08/2017
1	Guidance on C. A & C.S. Course	Dr. D. D. Balsaraf. Founder Secretory of Maval Shikshan Pratishthan.	10 AM To 12 PM
2	Recent trends in Marketing and Salesmanship.	Prof. Vishal Patil (IPS)	01 PM To 3 PM

#### Schedule of the Session.

Session 1	Dr. D. D. Balsaraf.		10 AM To 12 PM
Sr. No.	Time slot	<u>Particular</u>	Speaker.
1	10.00 To 10.02 am	Welcome Note	Dr. Minakshi Jadhav
2	10.03 To 10.08 am	Introduction	Prof. Sarita Goyal
3	10.09 To 11.15 am	Topic presentation	Dr. D. D. Balsaraf.
4	11.16 To 11.45 am	Question Answer Round	Speaker & Audience.
5	11.45 To 11.55 am	Chief Guest Speech	Dr. Sandeep Pachpande.
- 6	11.55 To 12.00 pm	Vote of thanks	Dr. Minakshi Jadhav

In this carrier guidance Dr. Minakshi Jadhav welcome our chief guest Dr. Sandeep Pachpande, speaker Dr. D. D. Balsaraf and everyone who present in the session for joining and sharing the knowledge about the subject "Guidance on C. A & C.S. Course". Afterwards, Prof. Sarita Goyal gave the brief introduction of our chief Guest and speaker. Dr. D. D. Balsaraf presented their presentation on the given topic which helps students to understand the subject very clearly. Then he presented his view very impressively on the Chartered Accountant & Company Secretory topic he also take help of PPT slides to explain the topic. He also gave some references to students for the preparation of the exam. In the





guidance session 74 students are present. Those students were very satisfied with the session.

After speaker's presentation the question answer round begin students ask various questions and Dr.Balasaraf sir answer of those questions, the feedback of the audience is very goods the questions asked by the audience were very interesting.

After this The Chief Guest Dr. Sandeep Pachpande addressed to the audience and also put some additional information on the topic. The overall session is very informative for the students for the growth and development of the carrier in life. Students were fully satisfied.

Vote of thanks is given by Prof. Sarita Goyal.

#### Schedule of the Session

Session 2	Salesmanship.		01 PM To 3 PM
Sr. No.	Time slot	<u>Particular</u>	Speaker.
1	01.00 To 01.02 am	Welcome Note	Dr. Minakshi Jadhav
2	01.03 To 01.08 am	Introduction	Prof. Sarita Goyal
3	01.09 To 02.15 am	Topic presentation	Dr. D. D. Balsaraf.
4	02.16 To 02.45 am	Question Answer Round	Speaker & Audience.
5	02.46 To 02.55 am	Chief Guest Speech	Dr. Sandeep Pachpande.
6	02.56 To 03.00 pm	Vote of thanks	Dr. Minakshi Jadhav

In this carrier guidance Dr. Minakshi Jadhav welcome our chief guest Dr. Sandeep Pachpande, speaker Prof. Vishal Patil and everyone who present in the session for joining and sharing the knowledge about the subject "Recent trends in Marketing and Salesmanship". Afterwards, Prof. Sarita Goyal gave the brief introduction of our chief Guest and speaker. Prof. Vishal Patil presented their presentation on the given topic which helps students to understand the subject very clearly. Then he presented his view very impressively on the Recent trends in Marketing and Salesmanship topic he also take help of PPT slides to explain the topic. He also gave some references to students for the preparation of the marketing carrier. In the guidance session 74 students are present. Those students were very satisfied with the session

After speaker's presentation the question answer round begin students ask various questions and Prof. Vishal Patil sir answer of those questions. The feedback of the audience is very goods the questions asked by the audience were very interesting.

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Vote of thanks is given by Prof. Sarita Goyal.





Dr. Sandeep Pachpande sir Address to Students.





## Audyogik Shikshan Mandal's

(Society Regd, Number Maharashtra/1330/Pune 83; Public Trust No. F-2451/Pune 83)

# College of Commerce, Science & Information Technology

(ID. NO. PU/ PN/ SC/ 160/ 2001)

(Affiliated to the Savitribai Phule Pune University & Recognised by the Govt. of Maharashtra)

Sr. No. 29/1+2A, Behind Sterling Honda, Pune - Mumbai Highway,

Pimpri, Pune - 411 018.

E-mail ID : csit@asmedu.org

Tel.: (020) 66351700

Website: www.csitedu.org

Ref. No. ASM/CSIT/

Date: 10/8/2017

AISHE NO C-41415

#### Notice

This is to inform all the students of ASM CSIT that we have arrange the carrier guidance session on the following topic on dated 14 August 2017. The details of the session are as follows

Sr. No	Topic	Chief Speaker	Time
1	Guidance on C. A & C.S. Course	Dr. D. D. Balsaraf.	10 AM To 12 PM
, 2	Recent trends in Marketing and Salesmanship.	Prof. Vishal Patil (IPS)	01 PM To 3 PM

All the students are instructed to join the session in time in our college auditorium as per given time.

Principal

College of Commerce, Science & Information Technology S. No. 29/1+2A, Pune-Mumbai Highway. Pimpri, Pune - 411 018.



# Audyogik Shikshan Mandai's

# (Society Regd, Number Meharashtra/1330/Pune 83, Public Trust No. F-2451/Pune 83) College of Commerce, Science & Information Technology

(10. NO. PU PN/ SC/ 160/ 2001)

(Affiliated to the Savitribai Phule Pune University & Recognised by the Govt. of Maharashfra)

Sr. No. 29/1+2A, Behind Sterling Honda, Pune - Mumbai Highway,

Pimori, Pune - 411 018. E-mail ID csit@asmedu.org

Tel. (020) 66351700 Website www.csitedu.org

AISHE NO C-11415

Ref. No. ASM/CSIT/ 26/03/2017-18

Date: 05/08/2017

To.

Dr. D. D. Balsaraf

Pune

Subject: - Invitation for Guidance on C.A. & C.S. Course.

Respected Sir.

We have appointed you for Guidance on Chartered Accountant & Company Secretary Course to our students. The schedule for this guidance will be on dated 14th August, 2017 at 10 am. To 12 pm.

We request you to give Guidance on the given Course to our student which is very helpful for them in future. If you need any additional support equipment's for this then please let we know in advance for arrangement.

Thanking you,

Yours Faithfully.

Kecerved

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College of Commerce, Science & Information Technology S. No. 29/1+2A, Pune-Mumbai Highway, Pimpri, Pune - 411 018.

## ASM's

# College Of Commerce, Science and Information Technology

Pimpri,Pune-18

Topic: Gridance on CA.f.Cs and Perent trends in morbetry
Class: All strowns
Speaker: Dr. D. D. Balsaray f. Asst. proj. Vishal patil
Date 19108/2017

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# ASM's

# College Of Commerce, Science and Information Technology Pimpri, Pune-18

Topic: Class: Speaker:

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## ASM's

# College Of Commerce, Science and Information Technology

Topic: Guidance on CA. & C.S. and Recent Founds in Marketing.

Class: All streams
Speaker: Dr. D. D. Balboruf & Asit. Prof. vished patil

	U	Fate- 19100
Name	Course	Sign
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shaikh Akbay	SyBcom	Antox
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### Audyogik Shikshan Mandal's

(Society Regd, Number Maharashtra/1330/Pune 83; Public Trust No. F-2451/Pune 83)

# College of Commerce, Science & Information Technology

(ID. NO. PU/ PN/ SC/ 160/ 2001)

(Affiliated to the Savitribal Phule Pune University & Recognised by the Govt. of Maharashtra)

Sr. No. 29/1+2A, Behind Sterling Honda, Pune - Mumbai Highway,

Pimpri, Pune - 411 018.

Tel.: (020) 66351700 Website: www.csitedu.org

E-mail ID : csit@asmedu.org

Ref. No. ASM/CSIT/ 28 03 2017-19

Date: 14/08/2017

AISHE NO C-41415

To.

Prof. Vishal Patil

ASM IPS, Pimpri

Pune.

Subject :- Thanking Letter.

Respected Sir.

We are really glad that you have joined us for a very detailed session of recent trends in marketing and salesmanship to our students. Your session gave all of us the new ways of keeping ourselves confident and updated for the changing business environment.

We are glad that you have cleared all the doubts of our students regarding the said courses. This session motivate our students for their carriers.

Thank you for your session.

Thanks & Regards

rincipal College of Commerce, Science u Information Technology S. No. 29/1+2A, Pune-Mumbai Highway, Pimpri, Pune - 411 018.



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### Audyogik Shikshan Mandal's

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Pimpri, Pune - 411 018.

Tel.: (020) 66351700

E-mail ID : csit@asmedu.org Website : www.csitedu.org

Ref. No. ASM/CSIT/ 28 03 2017-10

Date: 14/08/2017

AISHE NO C-41415

To,

Dr. D. D. Balsaraf, Founder Secretory Maval Shikshan Pratishthan. Talegaon Dabhade, Pune.

Subject: - Thanking Letter.

Respected Sir,

We are really glad that you have joined us for a very detailed session of Guidance on Chartered Accountant & Company Secretary Course to our students. Your session gave all of us the new ways of keeping ourselves confident and updated for the carrier in life.

We are glad that you have cleared all the doubts of our students regarding the said courses. This session motivate our students for their carriers.

Thank you for your session.

Thanks & Regards

Principal

College of Commerce, Science & Information Technology S. No. 29/1+2A, Pune-Mumbai Highway, Pimpri, Pune - 411 018. C.S.I.T.

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14/8/2017

### ASM'S College of Commerce, Science and Information Technology, Pimpri, Pune – 18

#### Notice

This is to inform all the students of College of Commerce, Science and Information Technology that a Guest Lecture on "Critical Thinking and Innovation" will be held on 10<sup>th</sup> February, 2018 in the Seminar Hall from 10.00 a.m. to 12.00 pm. Attendance is compulsory.

Principalmmerce, Science &

CSITI+2A, Fune-Mumbai Highway.



#### ASM'S College of Commerce, Science and Information Technology Pimpri, Pune – 18

#### A REPORT

DATE

10th February, 2018

TIME

10.00 am to 12.00 pm 3.00 pm to 5.00 pm

SEMINAR

A Lecture on "CRITICAL THINKING and

INNOVATION"

SPEAKER

MR. PRAVIN RAJPAL

TARGET

STUDENTS & FACULTIES OF ASM

**GRP OF INSTITUTES** 

#### DETAILS :

A Seminar was held on 10th February, 2018 in Seminar hall at CSIT college, IPS Building, Pimpri. Dignitaries Dr. Asha Pachpande, Founder and Secretary of ASM Grp of Institutes, Dr. K M Jadhav Principal, Dr. S Deokule, Dean of the college and Dr. Bokhephode were present at the academic function. The Chief Guest Mr. Pravin Rajpal, Founder Innovation Next, Thought Leader of i360 Global Innovation Movement, Pioneer of iLabs 4.0, the speaker was felicitated by Dr. Asha Mam. He guided the students with his innovative ideas and introduced new Technology to the students. At the end of the programme Vote of Thanks was given by Dr. S. Deokule.

CSIT

# NOTICE FOR FACULTY DEVELOPMENT PROGRAMME

This is to inform you all that "Faculty Development Program" is organized for all faculties from ASM's CSIT, EMPROS, GEMS & Jr. College on 10th February 2018 at 03:00 PM to 5.00 PM at ASM's CSIT Campus, Pimpri, Pune-18.

The FDP will be conducted by Mr. Praveen Rajpal (Innovation Coach, Author & Inventor) based on "Critical Thinking & Innovation".

Attendance is compulsory for all faculty members.

Chairman,
ASM's Group Of Institute











# ASM'S College of Commerce, Science and Information Technology, Pimpri, Pune – 18

## Notice

This is to inform all the students of College of Commerce, Science and Information Technology that a Guest Lecture on "Critical Thinking and Innovation" will be held on 10<sup>th</sup> February, 2018 in the Seminar Hall from 10.00 a.m. to 12. 00 pm. Attendance is compulsory.

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CSIT1+2A, Fune-Mumbal Highway,

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